Auditor's Report and Financial Statements

for the year ended 31 March 2017



(Member Firm of HLB International)

House # 51 (2nd Floor), Road # 09, Block # F, Banani, Dhaka-1213.

SFAHMED & CO.

....Since 1958

House 51 (2nd Floor), Road 9, Block F, Banani, Dhaka 1213, Bangladesh

Independent Auditors' Report to the Shareholders of Jyothy Kallol Bangladesh Limited

We have audited the accompanying financial statements of Jyothy Kallol Bangladesh Limited, which comprise Statement of Financial Position as at 31 March 2017, Statement of Profit or Loss and Other Comprehensive Income, Statement of Changes in Equity and Statement of Cash Flows for the year then ended and a summary of significant accounting policies and other explanatory notes.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards (IFRS) as adopted by The Institute of Chartered Accountants of Bangladesh. This responsibility includes designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud and error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (ISA) as adopted by The Institute of Chartered Accountants of Bangladesh. These standards require that we comply with ethical requirements as well as plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Jyothy Kallol Bangladesh Limited as at 31 March 2017, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by The Institute of Chartered Accountants of Bangladesh and comply with the Companies Act, 1994 and other applicable laws and regulations in Bangladesh.

We also report that:

- a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
- b) in our opinion, proper books of account as required by law have been kept by the company so far as it appeared from our examination of those books;
- c) the company's Statement of Financial Position and Statement of Profit or Loss and Other Comprehensive Income dealt with by this report are in agreement with the books of account.

Dated, Dhaka; 02 May 2017



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S. F. Ahmed & Co. Chartered Accountants

Statement of Financial Position

As at 31 March 2017

	Natar	Amount	in Taka
ASSETS	Notes	31-Mar-17	31-Mar-16
Non-current assets			
Property, plant & equipment	4	20,731,548	35,020,149
		20,731,548	35,020,149
Current assets			
Inventories	5	5,525,323	8,563,707
Accounts and others receivable	6	429,915	444,061
Advances, deposits and prepayments	7	7,277,202	5,358,620
Cash and cash equivalents	8	57,091,350	43,290,622
		70,323,790	57,657,010
TOTAL ASSETS		91,055,338	92,677,159
EQUITY AND LIABILITIES			
Equity			
Share capital	9	113,139,080	113,139,080
Retained earnings		(26,178,617)	(23,870,437)
Share money deposit	10	9	9
		86,960,472	89,268,652
Current liabilities			
Accounts & others payable	11	774,113	1,482,550
Accruals and provision	12	3,320,753	1,925,957
		4,094,866	3,408,507
TOTAL EQUITY AND LIABILITIES		91,055,338	92,677,159

The annexed notes form an integral part of this financial statement.

Director

Signed in terms of our separate report of even date annexed.

Dated, Dhaka; 02 May 2017

Chairman

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S. F. Ahmed & Co. Chartered Accountants

Jyothy Kallol Bangladesh Limited Statement of Profit or Loss and Other Comprehensive Income For the year ended 31 March 2017

		Amoun	t in Taka
	Notes	01 April 2016 to 31 March 2017	01 April 2015 to 31 March 2016
Revenue	13	88,756,861	93,219,027
Less: Cost of sales	14	61,430,932	63,595,621
Gross profit		27,325,929	29,623,406
Less: Operating expenses	15	31,888,034	36,394,536
Administrative expenses	15.1	18,465,568	23,283,146
Selling & distribution expenses	15.2	13,422,466	13,111,390
Profit/(Loss) from operations	16	(4,562,105)	(6,771,130)
Add: Non operating income		2,803,286	2,192,232
Profit/(Loss) before Tax		(1,758,819)	(4,578,898)
Less: Provision for income tax	12.1	<u>549,361</u>	<u>286,234</u>
Net Profit/(Loss) for the year		(2,308,180)	(4,865,132)

The annexed notes form an integral part of this financial statement.

Chairman

Director

Signed in terms of our separate report of even date annexed.



Dated, Dhaka; 02 May 2017

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S. F. Ahmed & Co. Chartered Accountants

Statement of changes in Equity For the year ended 31 March 2017

Amount in Taka

Particulars	Share capital	Share money deposit	Retained earnings	Total
Balance at 01 April 2015	99,929,280	13,207,359	(19,007,735)	94,128,904
Share money deposit during the year	-	2,450	-	2,450
Issue of share capital during the year	13,209,800	(13,209,800)	-	-
Prior year adjustment	-	-	2,430	2,430
Net profit/(loss) for the year	-	-	(4,865,132)	(4,865,132)
Balance at 31 March 2016	113,139,080	9	(23,870,437)	89,268,652

Particulars	Share capital	Share money deposit	Retained earnings	Total
Balance at 01 April 2016	113,139,080	9	(23,870,437)	89,268,652
Share money deposit during the year	-	-	-	-
Issue of share capital during the year	-	-	-	-
Prior year adjustment	-	-	-	-
Net profit/(loss) for the year	-	-	(2,308,180)	(2,308,180)
Balance at 31 March 2017	113,139,080	9	(26,178,617)	86,960,472

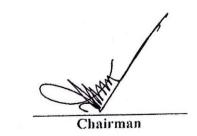


Statement of Cash Flows

For the year ended 31 March 2017

	Amoun	t in Taka
	01 April 2016 to	01 April 2015 to
	31 March 2017	31 March 2016
Cash flows from operating activities		
Net profit before tax	(1,758,819)	(4,578,898)
Adjustments to reconcile changes in net current assets to net cash used by operating activities		
Depreciation	14,288,601	14,302,264
Amortization	-	2,521,111
Loss on sale of property, plant and equipment	-	91,963
Decrease/(Increase) in inventories	3,038,384	8,873,173
Decrease/(Increase) in advances, deposits and prepayments	(1,918,582)	1,500,491
Decrease/(Increase) in accounts and others receivable	14,146	(158,212)
Increase/(Decrease) in accounts and others payable	(708,436)	705,135
Increase/(Decrease) in accruals and provision	845,434	272,695
Net cash used by operating activities	13,800,728	23,529,721
Cash flows from investing activities		
Sale of property, plant and equipment		76,700
Net cash used in investing activities		76,700
Cash flows from financing activities		
Increase/(Decrease) in share money deposits	-	(13,207,350)
Proceed from issue of share capital		13,209,800
Net cash flows from financing activities	-	2,450
Net increase/(decrease) in cash and cash equivalents	13,800,728	23,608,871
Cash and cash equivalents at the beginning of the period	43,290,622	19,681,751
Cash and cash equivalents at the end of the period	57,091,350	43,290,622

Director



Jyothy Kallol Bangladesh Limited Notes to the Financial Statement as at and for the year ended 31 March 2017

1. Reporting entity

1.1 Company profile

Jyothy Kallol Bangladesh Limited is incorporated with the Registrar of Joint Stock Companies, Dhaka a private limited company under the Companies Act. 1994 vide Registration # C-87559/10 dated 14 October 2010. Registered office of the company is situated at 199, Tejgaon Industrial Area, Dhaka-1208. The objective of the Company is to undertake, carry on, run and conduct business and operations as a manufacturer, producer and distributor of consumer goods and consumer durables.

1.2 Principal activities

The company will engage in manufacturing, producing, marketing and distributing of fabric care products, household insecticides, all sorts of whitening products, washing products, soaps, detergents, liquids, bars, mosquito coils, pesticides, perfumes and all sorts of health care products throughout Bangladesh or outside Bangladesh.

2. Basis of preparation of financial statements

2.1 Basis of measurement

Measurement is the process of determining the monetary amounts at which the elements of the financial statements are to be recognized and carried in the statement of financial position and profit or loss and other comprehensive income. The measurement basis adopted by Jyothy Kallol Bangladesh Limiter is historical cost. Under the historical cost, assets are recorded at the amount of cash or cash equivalents paid or the fair value of the consideration given to acquire them at the time of their acquisition. Liabilities are recorded at the amount of proceeds received in exchange for the obligation, or in some circumstances, at the amounts of cash or cash equivalents expected to be paid to satisfy the liability in the normal course of business.

2.2 Reporting framework and compliance thereof

These financial statements have been prepared in accordance with International Financial Reporting Standards as adopted in Bangladesh by the Institute of Chartered Accountants of Bangladesh as BFRS and the Companies Act 1994 and other applicable laws and regulations.

The title and format of these financial statements follow the requirement of BFRS which are to some extent different from the requirement the Companies Act 1994. However, such differences are not material and in view of management, BFRS titles and formats give better presentation to the shareholders.

2.3 Functional and presentation currency

These financial statements are prepared in Bangladesh Taka (Taka/Tk), which is the Company's functional currency. All financial information presented in Taka has been rounded off to the nearest integer.



2.4 Reporting period

The financial period of the company covers one year from 1 April 2016 to 31 March 2017 consistently.

2.5 Comparative information and rearrangement thereof

Comparative figures have been re-arranged wherever considered necessary to ensure better comparability with the current period without causing any impact on the profit and value of assets and liabilities as reported in the financial statements.

2.6 Use of estimates and judgments

The preparation of financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions of accounting estimates are given prospective effect in the financial statements as required by IAS 8: "Accounting Policies, Changes in Accounting Estimates and Errors".

2.7 Going concern

The company has adequate resources to continue in operation for foreseeable future. For this reason the directors continue to adopt going concern basis in preparing the accounts. The current resources of the company provide sufficient fund to meet the present requirements of its existing businesses and operations.

2.8 Statement of Cash Flows

The Statement of Cash Flows has been prepared in accordance with the requirements of IAS 7: Statement of Cash Flows.

2.9 Events after the reporting period

In compliance with the requirements of IAS 10: Events After the Reporting Period, post statement of financial position events that provide additional information about the company's position at the statement of financial position date are reflected in the financial statements and events after the statement of financial position date that are not adjusting events are disclosed in the notes when material.

2.10 Date of authorization for issue of the financial statements

On 02 May 2017 the Board of Directors reviewed the financial statements and authorized for issue.



3. Significant accounting policies

3.1 Property, plant and equipment

Items of property, plant & equipment is recognized where it is probable that future economic benefits will flow to the entity and their cost can be measured reliably.

Measurement at recognition

An item of property, plant & equipment qualifying for recognition is initially measured at its cost. Cost comprises:

- Purchase price, including all non recoverable duties and taxes but net of discounts.
- Costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by the management.

Subsequent costs

- Repairs and maintenance expenditure is recognized as expenditure as incurred.
- Replacement parts are capitalized, provided the original cost of the items they replace is derecognized.

Depreciation

Depreciation is commenced when the asset is in the location and condition necessary for it to be capable of operating in the manner intended. Property plant and equipment of Jyothy Kallol Bangladesh Limited are depreciated using straight-line method whereby there is a constant charge each year, on the assumption that equal amounts of economic benefit are consumed in each year of the assets life. Each significant part of an item of Property, plant & equipment is depreciated separately, using their useful lives. The residual value and useful life of an asset are reviewed in each year end. Depreciation is expressed in terms of percentage of cost of the related assets. The list of Property, plant & equipment and related depreciation rates are given below:

Asset Type	Depreciation rate (%)
Plant and machinery	20
Equipments	20
Electrical equipments	20
Furniture & Fixtures	10

Impairment

The carrying amounts of its assets are reviewed at each balance sheet date to determine whether there is any indication of impairment loss. If any such indication exists, recoverable amount is estimated in order to determine the extent of the impairment loss, if any. Impairment loss is recorded on judgmental basis, for which provision may differ in the future years based on the actual experience.

Capital work-in-progress

Property, plant and equipment under construction/acquisition have been accounted for as capital work-in-progress until construction/acquisition is completed and measured at cost.



3.2 Financial instruments

Financial instruments are recognized in the statement of financial position when the Company has become a party to the contractual provisions of the instruments.

Cash and cash equivalents

Cash and cash equivalents include cash on hand, balance and deposits with licensed financial institutions that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

Advances

Advances with no stated interest are measured at the original amount if the effect of discounting is immaterial.

Accounts payables

Trade payables are stated at cost which approximates the fair value of the consideration to be paid in the future for goods and services rendered.

3.3 Inventories

Inventories includes raw materials, packing materials, work-in-progress, finished goods, stores and consumables items are valued at cost or net realizable value, whichever is lower. However, goods in transit are valued at cost.

Cost is ascertained on First-in-First out ('FIFO') basis and includes all applicable costs incurred in bringing goods to their present location and condition. Cost of work-in-progress, manufactured packing material and finished goods includes materials and all applicable manufacturing overheads. Traded goods are valued at lower of cost and net realizable value. Cost includes cost of purchase and other costs incurred in bringing the inventories to their present location and condition. Cost is determined on a FIFO basis.

Net realizable value is the estimated selling price in the ordinary course of business, less estimated cost of completion and estimated cost necessary to make the sale.

3.4 Provisions

Provisions are recognized in the financial statements in line with the International Accounting Standard (IAS) 37 "Provisions, Contingent Liabilities and Contingent Assets" when

- the company has a legal or constructive obligation as a result of past event.
- it is probable that an outflow of economic benefit will be required to settle the obligation.
- a reliable estimate can be made of the amount of the obligation.

3.5 Taxation

Income tax for the year comprises current tax is based on the applicable tax law in Bangladesh. It is recognized in the statement of Profit or Loss and Other Comprehensive Income as tax expenses.



3.6 Revenue recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the company and the revenue can be reliably measured. The following specific criteria must also be met before revenue is recognized.

Sale of goods

Revenue is recognized when all the significant risks and rewards of ownership of the goods have passed to the buyer, usually on delivery of the goods. The company collects Value Added Taxes (VAT) on behalf of the government and, therefore, these are not economic benefits flowing to the company. Hence, they are excluded from revenue. Revenue is net off trade discount given.

Interest income

Revenue is recognized on a time proportion basis taking into account the amount outstanding and the rate applicable.

3.7 Related party disclosures

The company carried out a number of transactions with related parties in the normal course of business and on arms' length basis. The information as required by IAS 24: "Related party disclosures" have been disclosed in a separate note no. 17 to the accounts.

3.8 Integral components of the financial statements:

In compliance with the International Accounting Standards (IAS-1), adopted as Bangladesh Accounting Standards (BAS-1) "Presentation of Financial Statements," the following components are annexed:

- a. Statement of Financial Position as at 31 March 2017.
- b. Statement of Profit or Loss and Other Comprehensive Income for the period from 1 April 2016 to 31 March 2017.
- c. Statement of Cash Flows for the period from 1 April 2016 to 31 March 2017.
- d. Statement of Changes in Equity for the period from 1 April 2016 to 31 March 2017.
- e. Notes to the Financial Statement as at and for the period from 1 April 2016 to 31 March 2017.

3.9 General

- a. Accounting policies and explanatory notes form an integral part of this financial statement.
- b. The figures appearing in these financial statements have been rounded off to the nearest BDT.



4.	Property,	plant and	equipment
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		C	lost			Depreciation Written De				Written Down
Particulars	Particulars Opening Addition during Dis balance the year	Disposal during the year	Closing balance	Rate (%)	Opening balance	Charged during the year	Disposal during the year	Closing balance	Value as at 31 March 2017	
Plant and machinery	65,481,372	-	-	65,481,372	20	33,777,456	13,096,274	-	46,873,731	18,607,641
Equipments	1,381,897	-	-	1,381,897	20	697,368	276,381	-	973,750	408,148
Electrical equipments	4,167,768	-	-	4,167,768	20	2,153,347	833,554	-	2,986,900	1,180,868
Furniture and fixtures	823,918	-	-	823,918	10	206,635	82,392	-	289,027	534,891
Total 2017	71,854,955	-	-	71,854,955		36,834,806	14,288,601	-	51,123,407	20,731,548
Total 2016	72,102,180	-	(247,225)	71,854,955		22,611,104	14,302,264	(78,562)	36,834,806	35,020,149



			Г	Amount	in Taka
			ŀ	31-Mar-2017	31-Mar-2016
5.	Inventories		L		
	Finished goods			37,428	1,106,385
	Work in process			-	-
	Materials		г	4,714,738	7,404,815
	Raw materials			3,392,421	4,960,180
	Packing materials		L	1,322,316	2,444,635
	Goods in transit		-	773,157 5,525,323	52,507 8,563,707
			=	· · · ·	,
6.	Accounts and others receiva	ble			
	Accounts receivable		г	91,370	131,026
	Receivable from distributor		L	91,370	131,026
	Others receivable		_	338,545	313,035
	Interest receivable on fixed de	eposit receipts	[338,545	313,035
			-	429,915	444,061
7.	Advances ,deposits and prep	payments	=		
	Advances			5 900 052	4 414 512
	Advance income tax			5,899,053	4,414,513
	VAT current account at facto VAT current account at depo	•		504,590 709,036	399,948 359,637
	TLRA Holdings Ltd	L.		109,030	
	MSI Consortium			12,000	12,000
	Sazon Enterprise			22,522	22,522
	Other advances			130,000	150,000
			-	7,277,202	5,358,620
8.	Cash and cash equivalents				
	Cash in hand			218,221	161,743
	Cash at bank		8.1	10,464,126	10,512,808
	Fixed deposit receipts		8.2	46,409,004	32,616,071
			=	57,091,350	43,290,622
8.1	Cash at bank				
	Bank Asia Limited [A/c#0283	33000520]		1,012	3,512
	Bank Asia Limited [A/c# 028	36000113]		8,594,076	8,440,422
	Pubali Bank Limited [A/C# 3	677-901-24524]		1,844,231	2,058,301
	The Premier Bank Limited [A	/C# 102.131.000	0190.8]	24,807	10,573
			=	10,464,126	10,512,808
8.2	The Premier Bank-Fixed depo	osit receipts	-	46,409,004	32,616,071
9.	Share capital	Ĩ	=	· · · ·	
у. а)	Authorized share capital:				
)	10,000,000 ordinary shares of	Taka 10 each	_	100,000,000	100,000,000
b)	Issued, subscribed, called & p	vaid up share ca	= pital:		
	11,313,908 ordinary shares o				
	paid in cash		=	113,139,080	113,139,080
c)	Composition of shareholding	at 31 March 201	17		
	Name of the shareholders	No. of shares	% of share	Taka	Taka
	Jyothy Laboratories Limited	8,485,431	75%	84,854,310	84,854,310
	Kallol Enterprise Limited	2,828,477	25%	28,284,770	28,284,770
		11,313,908	100%	113,139,080	113,139,080



			Amount	in Taka
			31-Mar-2017	31-Mar-2016
10.	Share money deposit			
	Opening balance		9	13,207,359
	Addition during the period		-	2,450
			9	13,209,809
	Less: Transfer to share capital			13,209,800
			9	9
11.	Accounts & others payable			
	Accounts payable		675,658	1,379,728
	A.S Enterprise		322,236	787,576
	Amar International Brothers Enterprise		28,587	27,414
	Easy Jobs Training & Employment Services		103,610 2,281	131,323 2,281
	Eastern Packing & Printing		2,201	2,281 22,625
	Ajmeer Enterprise		13,417	22,025
	Infinite Packaging & Accessories		104,938	72,450
	Kallol Enterprise Ltd.		10,674	10,674
	Kallol Industries Ltd		743	743
	Kallol Ltd.		15,204	15,204
	Super Thai Plastic Ltd.		73,968	136,896
	Trust Packaging & Accessories		1	1
	TLRA Holdings Ltd.		-	172,542
	Others payable		98,455	102,821
	Advance received from distributor		98,455	102,821
			774,113	1,482,550
12.	Accruals and Provision			
	Accruals			
	Salaries and benefits		48,504	79,022
	TDS Payable		171,046	75,878
	VDS Payable		74,229	139,152
	VAT Payable on Corporate Office Rent		-	18,000
	VAT Payable on Depot Rent		-	10,800
			293,779	322,852
	Provisions			
	Audit fee		115,000	103,500
	Power & Fuel Cost		255,121	194,704
	Sales incentive/commission		217,500	95,200
	Telephone, Fax, Internet.		42,836	60,632
	Tour & traveling expenses		425,461	382,678
	Trade Scheme (Primary)		853,531	198,228
	Income tax	12.1	1,117,525	568,164
			3,026,974	1,603,106
			3,320,753	1,925,957
12.1	Provision for income tax			
	Opening balance		568,164	281,930
	Addition during the period		549,361	286,234
	T A 11 / / 1 1 / 1 1 1		1,117,525	568,164
	Less: Adjustment during the period		1,117,525	568,164
			1,117,525	300,104



			Amount in Taka		
			01 April 2016 to 31 March 2017	01 April 2015 to 31 March 2016	
13.	Revenue				
	Sales		88,756,861	93,219,027	
			88,756,861	93,219,027	
14.	Cost of sales				
	Manufacturing	14.1	61,430,932	63,595,621	
			61,430,932	63,595,621	
14.1					
14.1	Manufacturing Opening stock of finished goods		1,106,385	8,426,258	
	Add: Cost of goods manufactured	14.1.1	60,361,976	56,275,748	
	Add. Cost of goods manufactured	14.1.1	61,468,360	64,702,006	
	Less: Closing stock of finished goods	5	37,428	1,106,385	
	Less. closing stock of finished goods	5	61,430,932	63,595,621	
14.1.1	Cost of goods manufactured				
	Opening work-in-process		-	-	
	Add: Cost of material consumed	14.1.2	34,483,941	31,520,384	
			34,483,941	31,520,384	
	Less: Closing work-in -process		-	-	
	Cost of materials	1412	34,483,941	31,520,384	
	Add: Manufacturing overhead	14.1.3	<u>25,878,035</u> 60,361,976	24,755,363 56,275,748	
			00,301,970	50,275,740	
14.1.2	Cost of material consumed				
	Opening stock of material		7,404,815	8,956,833	
	Add: Purchase during the period	14.1.2.1	31,793,863	29,968,366	
			39,198,678	38,925,200	
	Less: Closing stock of material	5	4,714,738	7,404,815	
			34,483,941	31,520,384	
14.1.3	Manufacturing overhead				
	Salary & wages		2,074,653	1,819,671	
	Rent		6,372,000	6,372,000	
	Power & fuel cost		2,249,291	1,893,499	
	Factory maintenance expense		256,675	291,281	
	Repair & maintenance		704,719	137,125	
	Packing materials		2,200	23,290	
	Depreciation		14,218,497	14,218,497	
			25,878,035	24,755,363	
14.1.2.1	Purchases during the period				
	HDPE blow		9,344,723	5,203,726	
	Plastic coloured master batches		647,537	308,262	
	Acid violet pest		8,223,742	8,289,144	
	Cap for ujala supreme 100ml		3,390,397	3,454,752	
	Cap for ujala supreme 50ml		1,970,355	2,759,751	
	PP cover for ujala supreme 100ml		429,840 339,120	409,680 431,520	
	PP cover for ujala supreme 50ml PVC shrink labels for ujala supreme 100ml		3,378,856	4,046,154	
	PVC shrink labels for ujala supreme 100ml		2,988,907	3,889,659	
	Corrugated carton box for ujala supreme 100ml		677,050	623,250	
	Corrugated carton box for ujala supreme 100ml		361,000	508,400	
	Gum tape		42,336	44,068	
			31,793,863	29,968,366	
			01,170,000		



			Amount	in Taka
			01 April 2016 to 31 March 2017	01 April 2015 to 31 March 2016
15.	Operating expenses			
	Administrative expenses	15.1	18,465,568	23,283,146
	Selling & distribution expenses	15.2	13,422,466	13,111,390
			31,888,034	36,394,536
15.1	Administrative expenses			
	Salary & allowances		13,823,079	15,868,889
	Telephone, fax, mobile & internet		619,150	724,364
	Staff welfare expenses		23,507	50,792
	Entertainment		-	6,170
	Rent		2,724,000	2,616,000
	Guest house rent & others		58,907	-
	Hotel rent, fooding & other expenses		189,271	134,992
	Rent a car & other expenses		-	210,915
	Printing & stationery		165,742	205,778
	Legal & professional expenses Audit fee		54,450 115,000	88,028 93,900
	License registration & renewal fee		97,132	125,265
	Stamp, duties & taxes		2,605	2,655
	Conveyance		133,733	158,115
	Postage & courier		2,094	5,763
	Register, books, newspaper & magazine		3,530	7,954
	Insurance premium		147,176	3,772
	Gift & donation		-	151,760
	Computer accessories & others		-	7,600
	Software & maintenance expenses		45,450	10,450
	Amortization		-	2,521,111
	Bank charge		60,425	28,830
	Miscellaneous expenses Office & depot maintenance expenses		62,402 1,042	76,175
	Meeting, conference & training exp. O&A		-	8,137
	Research & Development		66,769	-
	Loss on Disposal of Property, Plant and Equipment		-	91,963
	Depreciation		70,104	83,767
			18,465,568	23,283,146
15.2	Selling & distribution expenses			
	Distributor claim		-	581,433
	Rent		1,634,400	1,569,600
	Tour & traveling expenses		3,506,820	3,543,285
	Freight		1,747,838	1,866,252
	Service charge		690,000	690,000
	Loading & unloading expenses		206,939	201,343
	Outsourcing cost for dispatch S&D		366,000	362,500
	Sales incentive/commission		310,500	366,430
	Promotional expenses		4,825,226	3,789,015
	Uniform, liveries & others		4,160	1,920
	Meeting, conference & training expenses		130,583	139,613
	Meeting, conference & training expenses		13,422,466	13,111,390
16.	Non operating income			
	Interest income on fixed deposit receipts & STD a	count	2,725,892	2,133,974
	Other income	Count	2,723,892 77,394	58,258
			2,803,286	2,192,232
			2,000,200	<u> </u>



17. Related party disclosures

During the year the company carried out a number of transaction with related parties in the normal course of business on an arm's length basis. Name of these related parties, nature of those transactions and their total value has been shown in the below table in accordance with the provisions of BAS-24-"Related Party Disclosures".

Name of the Party	Relationship	Nature of transaction	Amount in Taka
Jyothi Laboratories Ltd.	Parent	Purchase of goods	11,433,898

